



**SEGIR PRIVATIZATION II
TECHNICAL ASSISTANCE IQC**

CONTRACT NO: AFP-I-00-00-03-00020

Agency

USAID Office of Economic Growth

Ceiling Price

USD 500,000,000

Duration

2003-2008

Consortium Members

- Abt Associates, Inc.
- BG Consulting Inc.
- CompuSpa, Inc. (Small Business)
- Euro-Phoenix USA, LLC
- Global Development Solutions, LLC
- Impaq International, LLC
- Indecon Consulting GmbH
- International Capital Corporation
- Land Tenure Center
- Nathan Associates
- PA Consulting
- Teknecon Energy Risk Advisors, LLC
- The Peoples Group

IQC Management

CTO

Dr. Yoon Joo Lee
USAID, EGAT/EG, Room RRB-2.11-72
1300 Pennsylvania Ave, NW,
Washington, DC 20523
Tel: 202-712-4281; Fax: 202-216-3010
ylee@usaid.gov

CO

Mark H. Karns, CFA
Structured Finance Advisor
USAID, EGAT/EG, Room RRB-2.11-115
1300 Pennsylvania Ave, NW,
Washington, DC 20523
Tel: 202-712-5516; Fax: 202-216-3025
mkarns@usaid.gov

CARANA Project Manager

Ms. Melissa Brinkerhoff
Tel: (703) 243-1700, Fax: (703) 243-0471
mbrinkerhoff@carana.com

Objective

Assist developing and transitional economies, sectors, or clusters to increase productivity, jobs, and incomes - while providing consumers with better choice, quality, and prices.

Background

The most effective means of bringing poor, disadvantaged and marginalized groups into the mainstream is through broad-based equitable economic growth within an expanding economy. The keys to encouraging economic growth are expanded human capacity through education and training, a policy environment that promotes efficiency and economic opportunity for the entire society, well organized and managed institutions, and good governance. The goal of SEGIR Privatization II is to assist USAID to design, implement, evaluate and coordinate activities that help developing countries undertake initiatives that foster market access and development, competition, regulatory reform, good governance and other activities that promote economic growth. The IQC also is intended to strengthen USAID's knowledge management, generation and coordination capacity as to develop the Agency's technical leadership role.

The CARANA Consortium builds on its systemic approach that emphasizes the overall dynamics and performance of economic systems. In this approach, the emphasis is as much on facilitating new entrants and ensuring competition and a level playing field, as on the transfer of ownership or management of state assets.

IQC Technical Areas

- Policy and Institutional Framework
- Post-Privatization and Competitive Markets Development
- Private Sector Provision of Public Services
- Asset Transfer and Restructuring
- Knowledge Management and Technical Leadership



Task Order Awards



Palestinian Agribusiness Partnership Activity (PAPA), Task Order 01
2005-2008
US\$80 million

The program assists agriculture and agribusiness in the West Bank, Gaza and Israel, responding to their critical needs. The basic approach to PAPA is one of economic development through direct engagement with private sector agricultural and agribusiness firms.

Contact: William Phelps, wphelps@carana.com

Philippines Economic Modernization through Efficient Reforms and Governance Enhancement (EMERGE), Task Order 800
2004-2008
US\$13 million

The project's technical assistance focuses on policy formulation and implementation related to trade, investment, and fiscal reforms that are essential for accelerated and sustainable growth. The goal of these activities is to enhance Philippine competitiveness by increasing investment opportunities, improving inter and intra-sector efficiency, and boosting business efficiency.

Contact: Joyjit Deb Roy, jdebroy@carana.com

South Africa Global Competitiveness Trade Hub (SATH), Task Order 801
2004-2009
US\$8.5 million

The Trade Hub identifies industry sub-sectors in Southern Africa with the greatest potential for increased regional and international competitiveness and uses value chain, cluster, or blended approaches to improve the export competitiveness of firms and groups of firms in targeted sub-sectors.

Contact: Joyjit Deb Roy, jdebroy@carana.com

Website: www.satradehub.org